



**City of  
Ekurhuleni**

## **REQUEST FOR PROPOSAL AND STRATEGIC PARTNERSHIP FOR THE MANAGEMENT OF ECONOMIC DEVELOPMENT FACILITIES**

The Economic Development Department (EDD) is mandated to lead, facilitate and promote economic transformation, inclusive growth, and socio-economic development with the City. This mandate is being realized amongst other, programmes that support and promote SMME's and Cooperatives development in the City.

In line with the Back-to-Basics principles, the intention of the EDD is to repurpose & introduce a reviewed township economic infrastructure approach that enables the management of these facilities through long-term strategic and public-private-partnership governance structures, which enables the integration of private participation and revenue generation on behalf of the municipality.

In line with the above, the City of Ekurhuleni (CoE) is looking for strategic partners, that are involved in enterprise development and strategic partnership willing to invest in Townships through direct funding (CSI), to submit proposals for implementation of programmes in these facilities within the townships. The programme should be aimed at assisting Small Medium and Micro Enterprises/ Cooperatives, new and startup companies to develop by providing a bouquet of SED services.

The RFO seeks to unlock and open the Regional economy to a diverse group of stakeholder non-traditional economic players who in turn would trigger economic activity and enable the economy to be more dynamic, competitive, inclusive and thus facilitate job creation in a sustainable manner.

### **Targeted Areas of Focus:**

- **Facilities management:** Property maintenance and management and revenue collection on behalf of the City.
- **Township Economy Development:** Textile, Creatives, Retail, Wholesale and related Initiatives, light manufacturing, agro processing and services;
- **Human Development:** Enterprise and Supplier Development, Business Support;
- **Incubation:** Mentorship, Skills Development & Training, Auto Body Repairs, Training, Youth Employment Services.

**The call is made to qualifying interested Entities /organizations to apply for use strategic partner and/or management of the following Community Enterprise Development Facilities for a minimum of 3 years renewable based on performance.**

<b>NAME OF FACILITY</b>	<b>LOCATION</b>	<b>NO &amp; TYPE OF UNITS</b>
Fani Malape Co-operatives Industrial Hive Centre	Stand 3521 corner Moepshe & Mokoena Str, Tokoza	4 x 65m <sup>2</sup> units
Thokoza Traders Market	Erf 12991 Kumalo Street, Tokoza	18 x 7m <sup>2</sup> mini retail outlets and anchor retail outlet +- 500m <sup>2</sup>

Tsakane Business Park	Stand 7522 Hlakwana Street, Tsakane	5 x 20,5m <sup>2</sup> offices 10 x 63m <sup>2</sup> single garage size units 10 x 19,5m <sup>2</sup> double garage size units 12 x 7m <sup>2</sup> kiosks
KwaThema Business Park	Erf 24518 Corner Thabahadi & Rhokana Road, Extension 3, KwaThema	32 x A units 12 x B units
Springs Traders Market	Erf 215, 7 First Street, Springs	21 x 7m <sup>2</sup>
Brakpan Civic Centre Kiosk (single kiosk)	Erf 3266 corner Elliot Road & Escombe Avenue, Brakpan	1 x 9m <sup>2</sup> kiosk
Oscar Mabika Co-operatives Industrial Hive Centre	Stand 31021 corners Marolen & Alliance Rd, Daveyton (Daveyton Bus Shed)	8 x 24m <sup>2</sup> offices 3 x 80m <sup>2</sup> indoor units 4 x 70m <sup>2</sup> outdoor roof covered units 1 x 26m <sup>2</sup> boardroom
Etwatwa Business Hive	Portion 5 & 6 of erf 27155 Ext 9, Bee –Eater Street, Etwatwa	12 x 25m <sup>2</sup> units 3 x 17m <sup>2</sup> kiosks 27 x 24m <sup>2</sup> units 5 x 57m <sup>2</sup> units 1 x 173m <sup>2</sup> admin block with boardroom
Barcelona Traders Market	Erf 23305 Ext 32, Barcelona (adjacent to taxi rank & Barcelona Clinic)	21 Small shops
Bomba Sibiya Co-ops Industrial Hive Centre	Erf 871 Thami Mnyele Drive West, Mqantsa Section, Tembisa (next to Tembisa Station)	7 x 40m <sup>2</sup> units 3 x 13m <sup>2</sup> offices
Tembisa Business Park	Erf 870 Thami Mnyele Drive West, Mqantsa Section, Tembisa (next to Tembisa train Station)	18 x offices
Sedibeng Hive Centre	Erf 688 Tuda Crescent, Sedibeng Section Tembisa	1 x 85m <sup>2</sup> workshop 1 x 7m <sup>2</sup> kitchen 1 x 24m <sup>2</sup> office
Motsu Buy Back Centre	Stand 1773 Ext 5, cnr. Letsiakarana & Nkankani Str, Motsu Section, Tembisa	1 x 322 m <sup>2</sup> Centre
Sethokga Buy Back Centre	Erf 5729 Mbiza Street, Sethokga Section, (next to Sethokga Hostel) Tembisa	1 x 14 m <sup>2</sup> office 1 x 50 m <sup>2</sup> workshop 5 x 11 m <sup>2</sup> under roof sorting areas
Katlehong Automotive manufacturing hub 18 Spares sales companies 10 services companies 9 Tyres companies 8 Panel beaters	Erf 585 Rabotapi Street  Moshoeshoe section Katlehong	Unit A01 128 m2 Unit A02 128 m2 Unit A03 117 m2 Unit A04 117 m2 Unit A05 150 m2 Unit A06 30 m2 Office 30 m2 Canteen 30 m2

**EVALUATION CRITERIA  
STAGE 1 (Pre-qualification)**

FUNCTIONALITY AND CAPABILITY			Min Points	Max Points
	FUNCTIONAL CRITERIA	SUB-CRITERIA		
1	<b>Business Track Record/experience</b>	<p><b><u>Demonstration of Experience &amp; Implementation Capacity:</u></b></p> <ul style="list-style-type: none"> <li>• 11 years and more (15 points)</li> <li>• 6 to 10 years or more (10 Points)</li> <li>• 3 to 5 years (5 Points)</li> <li>• No Submission (0 point)</li> </ul> <p><b>Evidence Required:</b> applicants to submit company profile 3 years most recent Audited Financial Statement or management accounts; 3 Business Reference letters from traceable references</p>	10	15
2.	<b>Financial Ability</b>	<p><b><u>Demonstration of Financial Commitment:</u></b></p> <ul style="list-style-type: none"> <li>• R1,500,000+ (25 points)</li> <li>• R1000,000+ (20 points)</li> <li>• R750,000+ (15 points)</li> <li>• R500,000+ (10 points)</li> <li>• No funding (0 point)</li> </ul> <p><b>Evidence Required:</b> Applicants to attach official bank statements or letter of intent or bank guarantee from a registered financial institution.</p>	15	25
3	<b>Business Case</b>	<p><b><u>Demonstration of Strategic Capabilities:</u></b></p> <ul style="list-style-type: none"> <li>• Strategic Plan (implementation plan) = 15 Points</li> </ul> <p>Financial Model =5</p> <p>Applicant to attach evidence: Business Plan</p>	15	30
4.	<b>Staffing and Management Experience</b>	<p><b><u>Enterprise Development Experience:</u></b></p> <ul style="list-style-type: none"> <li>• 11 years and more (20 points)</li> <li>• 6-10 years (15 Points)</li> <li>• 3-5 years (10 Points)</li> <li>• No Submission (0 points)</li> </ul> <p><b>Evidence Required:</b> Applicants to submit CVs of all resource persons</p>	10	20
5.	<b>Community Empowerment Plan</b>	<p><b><u>Empowerment of Local People:/ Entrepreneurs</u></b></p> <ul style="list-style-type: none"> <li>• Applicants must demonstrate the commitment Empower:</li> <li>• 1.10 SMMES = 10</li> <li>• 2.15 SMMES = 20</li> <li>• 3.30 SMMES = 30</li> <li>• 4.40 SMMES = 40</li> </ul> <p><b>Evidence Required:</b> Applicants to submit a business empowerment plan that includes: gender, youth &amp; people with disability</p>	10	40

6.	<b>Residential location of the Strategic Partner</b>	<ul style="list-style-type: none"> <li>• Resident within the City of Ekurhuleni (20 points).</li> <li>• Resident within Gauteng (10 points).</li> <li>• Resident outside of Gauteng (5 points)</li> </ul> <p><b>Evidence Required:</b> Applicants should provide proof of residence in the form of the City's utility or rates and taxes statement.</p>	5	20
<b>Total</b>			<b>75</b>	<b>150</b>

**Conditions:**

- Applicant who scores below the minimum in any of the above indicators will be disqualified and will not be evaluated any further.
- applicant whose overall score is a total of less than 75 will be disqualified and will not be evaluated any further.
- All applicants are required to score an average of 75 of 150 against the qualifying criteria to move to the next level of adjudication.

**Stage 2. Investment Adjudication**

All Applicants that achieve the required minimum points of 75 in Stage 1 will be adjudicated in terms of the investment per facility.

**ADDITIONAL SUPPORTING DOCUMENTS REQUIRED TO BE SUBMITTED WITH THE APPLICATION**

Respondents must include in their application the following documents and information, which will be used as evaluation criteria:

- i. Company registration documents – Applicants to submit valid Tax Clearance, BBEE Certificate or Affidavit, company certificate;
- ii. Declaration of Interest (Form MBD 4);
- iii. Proof of Central Suppliers Database Registration;
- iv. Certified copy of identity document of main applicant/ Representative (Not more than 6 months old).

**APPLICATIONS MUST BE SUBMITTED ONLINE ONLY TO: LEDFacilityMan@ekurhuleni.gov.za**

Application open from 27 March 2023 to 27 April 2023.

For more information or inquiries contact the following officials.

Vusi Mashile at 011 999 7839 or email: vusi.mashile@ekurhuleni.gov.za

Gugu Shelembe at 011 999-7890 or email: Gugu.Shelembe@ekurhuleni.gov.za

Approved /not approved:

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**Mr. Caiphus Chauke**  
**Head of Department: Economic Development Department**